

How Does It Work?

Each year the 4-H and FFA FAIR is the completion of a year's worth of project activities. 4-H and FFA members as a learning and business venture have selected, fed and cared for an animal.

During Fair week, their animals will have been evaluated and awarded prizes by the judges. Now their projects are to be sold, and THIS IS THEIR MARKET PLACE - our auction.

How to Bid

“Instructions to the Buyers”

Terms of the Sale:

ALL ACCOUNTS ARE PAYABLE THE NIGHT OF THE AUCTION OR WITHIN TEN (10) DAYS OF SALE. All buyers must register and receive a Buyer number prior to bidding. Purchases may be made for others under the same number, however, registered buyer has the final responsibility for all accounts attributed to the Buyer number.

If you are unable to attend the auction but would still like to support our youth, please contact the Cooperative Extension Office at and we will send you an “Authorization to Purchase” form (indicating, type of livestock, amount you wish to spend and the desired disposition) which you may then sign and return. Call (928) 753-3788

When buying a livestock animal at an auction, there are four ways in which an animal can be purchased by you as a buyer:

1. As an **Individual**;
2. For a **Charitable Organization**;
3. As a **Group Buyer** for personal use;
4. For **Resale to the Packer**.

Below are additional suggestions for the meat you purchase.

When the auctioneer starts the bidding, if you wish

to try and purchase an animal that is in the ring, all that is needed is to raise your hand in order that one of the ringmen can call out your bid. Most auctions run a \$.25 cent per pound bid.

For tax deductions, you should contact your tax advisor. All purchase are deductible to the fullest extent allowed by law.

1. As an **Individual**, provide your family with fresh quality meat. Form a partnership with friends or neighbors and share the cost and the meat. If you are buying for your own use, you raise your hand each time you want to place a bid on an animal. You have to remember that the price you are bidding is a price-per-pound bid. **Example:** You bid \$1.00 and the animal weighs 250 lbs. (Pig); you pay \$250.00 if you are the top bidder.
2. If you buy an animal and donate it to a **Charitable Organization**, you bid in the same manner as before. You can donate the animal back to the 4-H or FFA organizations. The 4-H/FFA will then resell the animal at the end of the auction, with the total proceeds of the resale going to the charitable organization.
3. **Group Buying** is a way to make it easier for persons who do not wish to pay the entire price of an animal to buy part of an animal. Two or more persons get together beforehand and agree to a price limit and select the person who will be doing the bidding. You have to remember that if four people are in your group, the price of the animal, and the finished, wrapped meat, is also divided by four.

Example: You and four friends get together to buy a steer. You decide that \$1.90 is going to be your top bid. You bid on a 1,000 lb steer and win the bidding, total price of the steer is \$1,900.00. This means each person has to pay \$475.00 for their part of the steer. In addition to

the expense being split four ways the meat product is split four ways also.

4. **Resale to the Packer** is the fourth way to buy. This is done by persons or businesses who want to support the youth programs but do not want the meat or animal for their own use.

The animal is purchased in the same manner as an individual would make a purchase. The buyer would note on the purchase agreement that the animal would be resold to a packing plant. The packing plant would pay the daily market price for the animal. Therefore the buyer would pay **ONLY** the price/lbs above the daily market price, **REDUCING THE EXPENSE.**

Why Should I Purchase ?

Your purchase of a project animal will support these youngsters who are in the agriculture business on a small scale. You may purchase the animal for your own use or assign it to resale at the posted market price and pay only the difference. The animal you purchase at the auction will provide you with top quality meat.

In order to provide assurance of wholesomeness and consumer protection of wholesome meat products, all of the all of the Grand and Reserve Champion animals and a randomly selected animal of the same species are tested and screened for Antibiotic/Sulfa/Clenbuterol. We are confident that this monitoring will continue to insure a wholesome meat product for our buyers.

WE THANK YOU FOR YOUR INTEREST IN THE GROWTH AND DEVELOPMENT OF OUR 4-H AND FFA YOUTH!

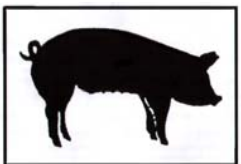
If you have a disability for which you seek an accommodation, please notify us prior to the event.

Below is an example of the investment a youngster may have in the animal. Plus a 6% auction charge is assessed every seller to cover misc. auction costs.

Steer

One (1) Feeder Steer \$ 750.00
 Feed Costs \$ 1000.00
 Insurance \$ 100.00
 Misc, Veterinary & Interest \$ 50.00
Total Investment \$1900.00
 Time member has invested: 235 days or more
An average 1,000 pound steer will yield approx.:*
 420 pounds of quality meat; cut and wrapped
 580 pounds of hide and by-products

Pig



One (1) Feeder Pig \$ 200.00
 Feed Costs \$ 300.00
 Misc, Veterinary & Interest \$ 30.00
Total Investment \$ 530.00
 Time member has invested 4-6 months
An average 250 pound swine will yield approx.:*
 170 pounds of quality meat: cut and wrapped
 80 pounds of waste and by-products.

**Many factors affect the amount of the various meat cuts obtained from a carcass. Some of these are breed of animal, weight, sex, degree of finish, selected cuts and cutting method used in preparing meat for the freezer.*

The University of Arizona College of Agriculture is an Equal Opportunity employer authorized to provide research, educational information and other services only to individuals and institutions that function without regard to sex, race, religion, color, national origin, age, Vietnam Era Veteran's status, or disability.

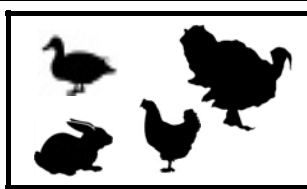
Lamb

One (1) Feeder Lamb \$ 150.00
 Feed Costs \$ 150.00
 Misc, Veterinary & Interest \$ 30.00
Total Investment \$ 330.00
 Time member has invested 4-6 months
An average 120 pound live lamb will yield approx.:
 42 pounds of quality meat: cut and wrapped
 The other 60 pounds are hide and by-products.*

Goat

One (1) Feeder Goat \$ 250.00
 Feed Costs \$ 175.00
 Misc, Veterinary & Interest \$ 100.00
Total Investment \$ 525.00
 Time member has invested 5 - 7 months
An average 80 pound live goat will yield approx.:
 38 pounds of quality meat: cut and wrapped*
 The other 42 pounds are hide and by-products

Small Animal



One (1) Small Animal \$ 35.00
 Feed Costs \$ 50.00
 Misc, Veterinary & Interest \$ 25.00
Total Investment \$ 110.00
 Time member has invested 5 - 7 months

MOHAVE COUNTY FAIR



4-H / FFA LIVESTOCK AUCTION BUYERS GUIDE

**AUCTION BEGINS PROMPTLY
AT 6:00 PM
SATURDAY, SEPT. 17, 2011**

**Mohave County Fairgrounds
2600 Fairgrounds Blvd.
Kingman, Arizona**